

# Mothers learn how to juggle

By DAVID BARBELER

JUGGLING a young family is difficult enough.

Throw a full-time job into the mix and it seems almost impossible.

Wilston's Melanie Peter knows this all too well.

That is why she started her company Mortgage Mums.

"The concept is about creating flexibility and getting back into the workforce and being able to work around your children," Ms Peter said.

The Alderley-based business has operated for 10 months and employs around 30 mothers.

"It's a very popular concept, I think, because women get to make their own choices with their family life," Ms Peter said.

"Basically it's commission only.

"Mums can come in and get trained in selling mortgages. From there they build up their clientele," Ms Peter said.

 **closeup**  
mums at work

- Job offers flexibility.
- Business employs 30 mothers.
- Mothers set own working hours.

"They then set the times, appointments and juggle how much they can and can't do."

Before Ms Peter gave birth to her daughter Sofia eight months ago, she was in charge of another mortgage company.

When she began to doubt she could return to work, the idea for Mortgage Mums came to her.

"Employees are like their own boss, because it's a performance-based job that comes down to their own initiative and motivation," Ms Peter said.

Visit [www.mortgage-mums.com](http://www.mortgage-mums.com).



■ Finding balance ... Melanie Peter and her daughter Sofia.